



Control Energy Costs Ltd

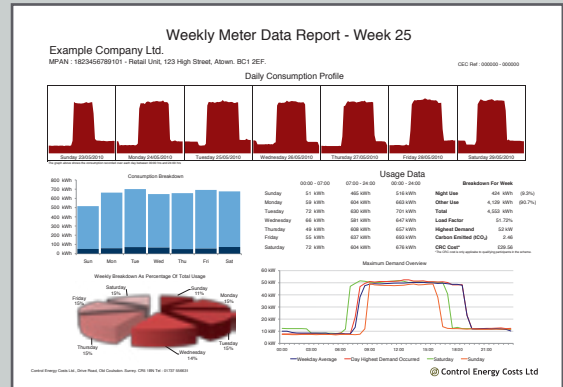
③ How do we work with our clients?

Initially, we undertake an analysis of energy and water supply invoices, generally for the most recent 12 month period. Based on this information, we instigate a detailed audit of costs to identify any errors and establish how any overcharges can be recovered. We then make a thorough assessment of all existing supply contracts and charging structures so that a report can be prepared outlining any savings and refunds that we may be able to achieve. This report and its recommendations are presented in person by the analyst assigned to manage your account. They will remain your point of contact throughout the working relationship.

Our service is wide ranging and very professional. At the time of presenting an initial report, we outline any areas that may require a survey or further investigation, particularly for situations where we need to build up an accurate picture of usage as a basis for negotiating better terms.

All negotiations and any site surveys we undertake are part of our service at no additional charge.

Once a recommendation has been accepted, we negotiate directly with suppliers to secure any cost reductions as quickly and effectively as possible. We do not take any action without consent and any contract documents or applications are always signed by the client, so they retain ultimate control.



④ How will we demonstrate value for money?

As an independent consultancy with no allegiance to any specific supplier, our services are totally impartial. We do not take commission from suppliers and the only fees we earn are those that are paid directly to us by our clients.

Fees for undertaking work on contract price negotiations, tariff analysis, retrospective and ongoing auditing are based on an agreed share of any savings or refunds secured as a direct result of our advice. We would not attempt to claim a share of any savings arising from your own efforts to reduce costs, or savings as a result of movements in market price.



If we are unable to save you money, you pay us nothing. Only when savings have been made or any overcharges are recovered is our fee determined, and on this basis we believe our services represent genuine value for money.

5 Will we keep you up to date with changes in the energy market?



As part of the working relationship with all of our clients we will aim to ensure that you are kept up to date with movements of wholesale UK electricity and gas prices. Our Utility Market Trackers can help keep you in touch with price trends.

We will also aim to keep you informed of changes to supplier and network operator charging structures that may affect your organisation.

We work hard to ensure that our knowledge of the industry is continually updated and strive to ensure that all our clients are fully informed of their obligations and any action that needs to be taken as a result of changes to legislation. This includes the CRC Energy Efficiency Scheme and mandatory Automatic Meter Reader (AMR) programme.

6 Summary

To be effective in today's complex energy markets requires a high level of specialisation and expertise, regular contact with energy suppliers and continuous monitoring of the wholesale energy markets.

CEC is just such a specialist and in engaging us, you will gain access to the following benefits:

- Contract negotiations and tariff analysis undertaken by experts in the field.
- Retrospective and on-going analysis of utility bills and where it is possible, any overcharges recovered for you.
- Access to a team of professionals paid only by results.
- Someone that will look after your requirements on a continuous basis.

We would undertake a value for money exercise, identify errors and take steps to secure refunds from your suppliers. We would also examine all aspects of your charging structures and make recommendations for changes, where it is appropriate to do so.

You have nothing to lose and everything to gain in employing our services.





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Tollers Farm • Drive Road • Old Coulsdon • Surrey • CR5 1BN

Tel: 01737 556631 • www.cec.uk.com